



Company Profile

Global Leader

We are the business communication experts powering more than 2 billion connections every day, including over 33 million daily cloud connections. We help companies connect, collaborate and take care of their customers anywhere, anytime, over any device. With over 40 years of experience providing business communication solutions, more than 60 million users in 100 countries have entrusted us with their communication needs. It's why we hold the #1 market share leader in Europe, the Middle East and Africa and why Gartner has recognized us as a Leader in Unified Communications. And offering the best path to the cloud has made us the fastest-growing global cloud communication provider in the world.

Business Communication Experts

The industry's broadest portfolio of business phone systems, collaboration and contact center solutions allows us to support the communications needs of the smallest business to the largest enterprise—both in the cloud and on premise. Mitel products include applications and mobility options that optimize businesses and make companies more productive. Our innovative solutions help customers keep up with leading technology trends, like bring-your-own-device (BYOD), cloud-enablement and multi-channel communication. Businesses can even use our solutions to help attract and retain the best employees and customers. We design for the future, and our solutions create a foundation for today that's both scalable and upgradable for tomorrow. Mitel is an innovative company but technology does not dictate our decisions. Mitel solutions are designed based on customer business objectives and challenges, and our history of innovation is reflected in our 1,800 patents and applications.

Empowering Partners

With more than 2500 channel partners globally, we go the extra mile to help partners win customers with margin advantage, sales and marketing enablement and the most flexible solutions—in the cloud, on premise or a hybrid of the two. The choice and flexibility of our products and services enable our partners to build efficient, robust offerings that are tailored to suit their business needs. And partners gain additional advantages through our post-sales technical support and one-on-one relationship approach.